Infor\textsuperscript{10x}
Lawson Enterprise Management
On-Air Summit
Tuesday: **Work Faster & Smarter with Infor 10x**

Wednesday: **Change the Way You Work**

Thursday: **Make Better Decisions Faster & Increase Your Technology’s Value**

Friday: **Infor Lawson Enterprise Management On Air Summit**

SoHo Experience – Beautiful Apps

Infor Ming.le™ – Social Business

Motion – Mobile Apps

ION Enabled

Enriched Core Features
Agenda and Speakers

Infor Lawson Technology
Lee Kilmer, VP Product Strategy & Development

Infor Lawson Enterprise Financial Management
Darci Snyder, VP Product Management

Infor Lawson Supply Chain Management
Keith Lohkamp, Product Director
6,000 Attendees
1,241 Sessions
55 Press & Analysts
Infor 10x is an enterprise release that includes major advancements across the entire suite.

- **Supports Growth & Change**
- **Modernizes Work, Optimizes Process**
- **Reinvents Systems, Protects Investments**
Key questions

- How does Infor 10x apply to Lawson 10x?
- What features are available in Lawson 10x?
- What are my options for getting there?
Infor\textsuperscript{10x} = Lawson 10.0.3
Lawson 10x Portal in Workspace

- Internet Explorer
- Firefox
- Safari
- Map Enter Key
- List-Driven Navigation
- Context Applications
- Social Collaboration
### Vendor - List View - AP10.1

<table>
<thead>
<tr>
<th>Group</th>
<th>Vendor</th>
<th>Name</th>
<th>Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>1</td>
<td>Owens &amp; Minor</td>
<td>1232 North Avenue</td>
<td>Chicago</td>
<td>IL</td>
<td>60622</td>
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<tr>
<td>1</td>
<td>106</td>
<td>Allegiance Health Care Corp</td>
<td>Four Westbrook Corporate</td>
<td>Westchester</td>
<td>IL</td>
<td>60654</td>
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<td>1</td>
<td>101</td>
<td>Hospitality Care</td>
<td>100 Main Street</td>
<td>Cleveland</td>
<td>OH</td>
<td>44143</td>
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<td>1</td>
<td>102</td>
<td>Cushman Wakefield</td>
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<td>Saint Paul</td>
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<td>PO Box 786</td>
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<td>CA</td>
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<td>Saint Paul</td>
<td>MN</td>
<td>55101</td>
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<tr>
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<td>311 7th Ave</td>
<td>East St. Paul</td>
<td>MN</td>
<td>55101</td>
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<tr>
<td>1</td>
<td>107</td>
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<td>Payroll</td>
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<td>WA</td>
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<tr>
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<td>1500 Western Avenue</td>
<td>Raleigh</td>
<td>NC</td>
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<td>Eden Prairie</td>
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<td>55436</td>
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<td>Chicago</td>
<td>IL</td>
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<td>1 Hawaii St</td>
<td>Chicago</td>
<td>IL</td>
<td>60656</td>
</tr>
<tr>
<td>1</td>
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<td>All Caufield</td>
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<td>Saint Paul</td>
<td>MN</td>
<td>55101</td>
</tr>
<tr>
<td>1</td>
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<td>Brian Walker</td>
<td>Accounting</td>
<td>Philadelphia</td>
<td>PA</td>
<td>19130</td>
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<tr>
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<td>Baxter Healthcare</td>
<td>1000 Jerse Avenue</td>
<td>New Brunswick</td>
<td>NJ</td>
<td>08901</td>
</tr>
</tbody>
</table>

Max Inv Amt: 1 selected record | Record 2 of 45 records

### Context Viewer

These open invoices are over $1,000. Please review:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Invoice</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>999123</td>
<td>1,900.00</td>
</tr>
<tr>
<td>100</td>
<td>999132</td>
<td>1,700.00</td>
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<tr>
<td>100</td>
<td>999143</td>
<td>1,500.00</td>
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<tr>
<td>100</td>
<td>999154</td>
<td>1,300.00</td>
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<tr>
<td>100</td>
<td>999165</td>
<td>1,100.00</td>
</tr>
</tbody>
</table>

Return

### GL Close Process

- Recurring Journal System
- Email Department Heads
- Edit Recurring Journal (...
- Interface Rules
- Close RU System
- Post RU
- Allocators
- Calculate Allocations
- Interface Allocations
- Run JE Listing
- Post Allocations
- Close Allocations
- Currency
  - Maintain Currency Rates
  - Chat
Social business graph

- People
- Applications
- Machines
- Data

All business objects are connected to the social network
Infor ION
Purpose-built middleware
• Built-in support for ION connectivity
• Powers pre-built connectors to Infor Apps

Infor Lawson Process Automation Designer – Infor EAM connector flow
Lawson Technology 10x

Social, Contextual. Beautiful.

System Foundation
• Internet Explorer 10 and Windows 8 64 bit
• Infor UX 3.0 for web user interface
• Infor Ming.le enablement for all Infor Lawson forms
• Mobile system administration
• Smart Reports

Process Automation
• Process modeling
• Built-in analytics & reporting for business process metrics
• Mobile Inbasket for reviewing work items

Lawson Business Intelligence
• Expanded Charting
• Reporting Services Rights for Smart Notifications
• Reporting Services Rights for Microsoft Cubes
• Infor UX 3.0

Smart Office & Mashups
• Context Viewers
• New Accents
• Attachment panel Mashup control
• FTP panel Mashup control

Landmark Technology
• Infor Ming.le multi-charts, context maps, etc
• Configuration Console new add forms and lists
• Configure dimensions/measures on analytics cubes
• Verify Configurations Utility
• Enhanced Query Tools for Landmark application data
• Landmark Lightweight Auditing
• New mobile applications
• Windows 8 and Office 2013
Getting to Lawson 10x

No “Big Bang” upgrade required…add-on technology components work with Lawson 9 and 10

Steps

1. Implement Infor Smart Office (Optional)
2. Implement Lawson Security
3. Migrate to Infor Process Automation or Infor Process Integration
4. Implement ION Enterprise Search (optional)
5. Upgrade to Lawson System Foundation 10 and Apps 10
   - Implement Infor Ming.le (Optional)
The Infor Business Cloud Option

Current Environment

Re-Host
Upgrade Version Leap

Re-architect
Upgrade Product Leap

Infor Business Cloud
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Lawson Supply Chain Management

Vendor agreement reference on purchase order templates

New field to store sourcing event in Requisition Inquiry

Allow wildcards before and after search string on Item Search

Change condition ‘Stock Non Stock’ to include I type items

Restrict changing UOM on Item Master when open transactions exist

Previous/Next through items on Par Location Mass Change

Enhanced auditing of data: RQ04, RQ01, IC81, RQ10, PO13, IC04, PO25, PC10, PO30 and MMDIST for purchase orders

Allow vendor/vendor purchase from to be overridden on the requisition

Allow operating company to be selected on PO line defaults source details

Add buyer contact information to POEDI interface file

Add buyer e-mail address to fax and e-mail output header

Enhance agreement lifetime max edits

Add hold codes to designate why agreement is on hold

New item spend report

Added the GDSN fields to the item master

Added ability to track level 3 detail on P-Card charge detail report

Ability to enter the purchase order on P-Card Charge Review and Approval

Item spend updates to the Cost Variance Analysis report

Add sort option to Replenishment Purchase Order Worksheet
Lawson Supply Chain Management

- Allow vendor/vendor purchase from to be overridden on par requisitions
- Released Operator ID data was added to Purchase Order receiving
- Searching by manufacturer number on the Item Master
- Inactivate unit of measure on Item Master
- Distribution company field can now be tracked on the Inventory Control transaction screens
- Print unreleased received adjustments
- Shipment search center enhancements
- Internet Explorer 64-bit capabilities on Requisition Center
- Vendor Agreement build Keywords and Comments for Contract Management
- PO Vendor Attributes as a parameter for running the Purchase Order creation
- Add company to accounting units tab
- Add return quantity to the PO line drill
- Supplier Location Trigger
- Spanish translation
- Brazil Triggers - Order to Receipt/Invoice
- Add Address Format Code to the Drill around for Country Code
- Connector trigger to move data to Supply Chain Execution
- Option to allow Purchase Order template to be deployed on mobile application
- Ability to support Arabic character sets in Supply Chain Applications
Lawson Supply Chain Management

- Edit level 3 details (Procurement Card Self-Service)
- Add Stock UOM to the UOM Usage Report (IC216)
- Add GLN to Pick List Print Flat File
- Add Vendor Filter to PO Receiving Interface
- New filtering for On-Hand items to IC524
- Bill-Only Purchase Order capabilities
- Ability to Search by Manufacturer to 9.0.1
- Long GTIN item description field added to the item master
- External Shipment IDs to Purchase Order
- External Shipment ID Fields to Warehouse Shipment extract
- Change Reorder Excess Percent Calculation

- Error reporting option to Warehouse Interface report
- Increase RMA Field Size in Vendor Return
- Add Accounting Unit and Requesting Location to PO Inquiry report
- Output GTIN length based on the GTIN Structure setting
- Add GTIN to Inventory Control transaction screens
- Add Procedure Information - Bill-Only PO Entry
- Add Vendor Purchase From to Par Location Item Mass Change
- Add Long Item Master Description to Item screens
- Print Buyer Email Address on Purchase Order
- Enforce Buyer Limits on Service Agreements
Lawson Enterprise Financial Management

Multiple fiscal years and posting date ranges as options for running the General Ledger Trial Balance
Allow Cost Allocation lines to be copied when journal entry type is set to normal
Enhanced GL/AC commitment functionality
Report Writer performance enhancements
Accounts Payable vendor spend report
Accounts Payable vendor range and list associated with the “purge invoice” option
TIPRA-3% federal AP multiple withholding taxes
Purchase Order cost message accept upload
AM 100% bonus depreciation
Enhanced auditing of data

Support for 1099-K and 1042-S
Adding total option to AR296
New CSV option on the AM270 report
XBRL tags on chart of accounts for SEC reporting
Budget actuals and partial PO cancel enhancements
Added distribution/post date to Bank History and Bank Transaction Reports
Auditing for cost allocation, currency processes, report writer formats and total names
Ability to process Invoice Data Archive by process level
Added vendor master changes: added attachments, vendor status, search index by legal name.
AP multiple withholding rates
Lawson Enterprise Financial Management

Enhance AR to leverage CB User Fields or "Bank Trans User 1 - 4" for payment reconciliation with Cash Book
Change Open to Match Calculation for Purchasing
Display the item description on all MA90 forms
Ability to add generic print message on AP remit
Add options to Default Compute = Y on AM20..1
Vendor Location on P-Card Merchant
Audits for Attribute Matrix - MX10 List Details
Rounding of invoice amount
Advanced Cash Discount Payment Options
Debts and Liability Report (Z5a)

CSV output options to AR294
Added audit functionality for AR company and process level
Added legal name to customer
Customer name field greater than 30 characters
Add company group to AP178
Multi-Funded Projects - Grant AR Prepayments Enhancement
Auditing Programs for Lease Management
2012 AP year end form changes
Add Customer Bill to location as a parameter on AR90 and AR251
Add a run date & run time to the GMTRANEFRT file in Lawson
Lawson Enterprise Financial Management

- Enhance AR to leverage CB User Fields or "Bank Trans User 1 - 4" for payment reconciliation with CB
- Change Open to Match Calculation for Payments against Purchase Orders
- Display the item description on all MA90 forms
- Ability to add generic print message on AP remit
- AM16.1 Add options to Default Compute = Y on AM20..1 (10.1.X)
- Vendor Location on P-Card Merchant (PD06)
- Audits for Attribute Matrix - MX10 List Details
- International Electronic Payments-Outgoing-for-Germany
- AR Statements S03600
- German Payment reporting requirement Z4 and Z1-German
- Document Layout Changes
- Adding fields to APINVOICE for use with Ming.Ie
- Payment Triggers added to AP170, AP190
- New Project Activity (AC) Acct Category Structure Triggers for ION Connectors
- Supplier Invoice Trigger
- IFRS-IAS16 asset impairment
- Global changes for Germany and Sweden
- Add Addr Format Code to the Drill around for Country Code
Lawson ION Connector to Enterprise Asset Management

- EAM creates requisition
- Sends to Lawson Procurement
- Lawson Procurement creates Purchase Order
- Updates EAM with PO #
- Product received in Infor Lawson Procurement
- Updates Infor EAM
Expanding the horizons – Infor Lawson
Office of Finance Applications

AP Invoice Automation

Cash & Treasury Management
Office of Finance Applications

Close Management

Reconciliation Management
### Roadmap

**EFM and SCM**

#### Features
- Capital Budgeting and Planning
- Disclosure Management
- Enhanced General Ledger
- Micro vertical Focused Functionality
- Requisition Center Revamp
- Product data management
- Services procurement
- Mobile Procurement

#### Integrations
- Salesforce.com
- Demand Planning
- SX.e
- M3
- LN

#### Technology
- **Ming.le**
- Motion
- HTML 5
- Infor Reporting
- Open Stack

#### Localizations
- Finland
- Russia
- Panama
- Baltic States
- Venezuela
- Mexico
- Columbia
- Peru
- Bolivia
- Chile
Your Actions…

• Understand where you are today
• In the next quarter
  • map out your options
  • understand lifecycle dates
  • define your plan
• In the next 12 months – execute your plan
Q&A
Thank You

For more information on how you can take advantage of the technologies you’ve heard about this week:

• [http://go.infor.com/10x](http://go.infor.com/10x),
• contact your Account Executive,
• Diane Johnson at diane.johnson@infor.com.